

# Sage 500 ERP



## Business Insights Analyzer

In today's competitive marketplace, successful companies must minimize their risks and make better business decisions faster than ever before. The ability to quickly access critical business intelligence and analyze it for strategic decision-making can make the difference between thriving and merely surviving. The Sage 500 ERP (formerly Sage ERP MAS 500) Business Insights Analyzer can help you make better business decisions by providing you with insights into your business data. Now you can act quickly, decisively, and confidently to maintain your competitive edge. Business Insights Analyzer is an intuitive, easy-to-use analytics tool included with Sage 500 ERP. Information is provided in a logical grid format with powerful filtering, grouping, and sorting capabilities that let you organize the data in the way most appropriate to the task at hand. You also have the added flexibility of analyzing each view using the included Excel® PivotTables and charts. Business Insights Analyzer was created with Microsoft .NET and SQL Server® technology and offers system administrators the ability to easily create additional analytical views for Business Insights Analyzer.

Customer Name	Item	Cost of Sales Amo	Item Type	Sales Amount	Return Amo	Net Sales Amount	Transaction Date
Customer Class Name : North East Territory (3 items) Sales Amount Average = 257,974.03, Sales Amount Sum = 49,788,986.89, Net Sales Amount Average = 253,376.1							
Product Line : Application Software (2 items) Sales Amount Average = 151,507.89, Sales Amount Sum = 3,333,173.56, Net Sales Amount Average = 151,507.89							
Item Class Name : Hardware (12 items) Sales Amount Average = 1,027.08, Sales Amount Sum = 12,325.00, Net Sales Amount Average = 1,027.08, Net Sales Amo							
Alicia Garage Doors	TrainingManual	140.00	Finished Good	290.00	0.0	290.00	3/6/2004
Alicia Garage Doors	TrainingManual	770.00	Finished Good	1,595.00	0.0	1,595.00	2/27/2004
Campbell Electric	TrainingManual	420.00	Finished Good	870.00	0.0	870.00	2/23/2004
Alicia Garage Doors	TrainingManual	700.00	Finished Good	1,450.00	0.0	1,450.00	2/22/2004
Alicia Garage Doors	TrainingManual	1,540.00	Finished Good	3,190.00	0.0	3,190.00	2/19/2004
Campbell Electric	TrainingManual	630.00	Finished Good	1,305.00	0.0	1,305.00	2/13/2004
Alicia Garage Doors	TrainingManual	420.00	Finished Good	870.00	0.0	870.00	1/22/2004
Campbell Electric	TrainingManual	140.00	Finished Good	290.00	0.0	290.00	1/19/2004
Campbell Electric	TrainingManual	615.00	Finished Good	1,305.00	0.0	1,305.00	1/13/2004
Computer Repair and S	TrainingManual	140.00	Finished Good	290.00	0.0	290.00	1/13/2004
Alicia Garage Doors	TrainingManual	210.00	Finished Good	435.00	0.0	435.00	1/12/2004
Campbell Electric	TrainingManual	210.00	Finished Good	435.00	0.0	435.00	1/12/2004
Grand Summaries				Average = 1,027.08	Average = 1,027.08		
				Sum = 12,325.00	Sum = 12,325.00		
Item Class Name : Software (10 items) Sales Amount Average = 332,084.86, Sales Amount Sum = 3,320,848.56, Net Sales Amount Average = 332,084.86, Net Sal							
Product Line : Computer Systems (1 item) Sales Amount Average = 190,810.84, Sales Amount Sum = 11,257,839.60, Net Sales Amount Average = 175,775.37, Net S							
Item Class Name : Hardware (59 items) Sales Amount Average = 190,810.84, Sales Amount Sum = 11,257,839.60, Net Sales Amount Average = 175,775.37, Net S							

## BENEFITS

- Make better, faster business decisions using real-time information displayed in summary or detail.
- Easily organize and analyze data according to your needs using powerful filtering, grouping, and sorting.
- Effectively communicate business information by formatting data in grids, charts, or PivotTables.
- Increase user productivity by quickly and efficiently finding, organizing, and formatting the data you need.
- Get the data you need the way you want it by rearranging columns and adding sums, averages, counts, or minimum/maximum.
- Save time by saving multiple customized configurations for future use.

## SAGE 500 ERP SOLUTIONS

- Financials and Project Accounting
- Manufacturing and Distribution
- CRM and E-Business
- Human Resources and Payroll
- Customization and Integration
- Business Intelligence

• The grid interface provides powerful sorting, grouping, and filtering, allowing you to quickly locate and analyze data.



Sage 500 ERP Business Insights Analyzer can help you make better business decisions by providing you with insights into your business data, empowering you to turn these insights into strategic action.

## Better, Faster Decision Making

### Access to Critical Information

Sage 500 ERP holds a wealth of information about your business. Business Insights Analyzer presents this information in a series of logical views that allow you to easily access critical information. The included views are:

- Budget Analysis
- Sales History
- Purchase History
- Project Profitability
- Production Analysis
- Cash Account History
- Customer Sales History
- Salesperson History
- Vendor History
- Inventory History
- Inventory Transaction History
- Resource Utilization

### Increased Productivity

Productivity is increased when users focus on analyzing data and running the business rather than on finding, organizing, and putting the data in a useful format.

### Access

Real-time data is displayed in an interactive grid format with powerful filtering, sorting, and grouping capabilities. Columns of data may be rearranged, and calculations such as sum and average can be made.

### Analyze

Excel PivotTables and charts are provided in addition to the grid view. Users of compatible versions of Microsoft can interact with the PivotTables and charts, selecting the dimensions and measures to perform the precise analysis required.

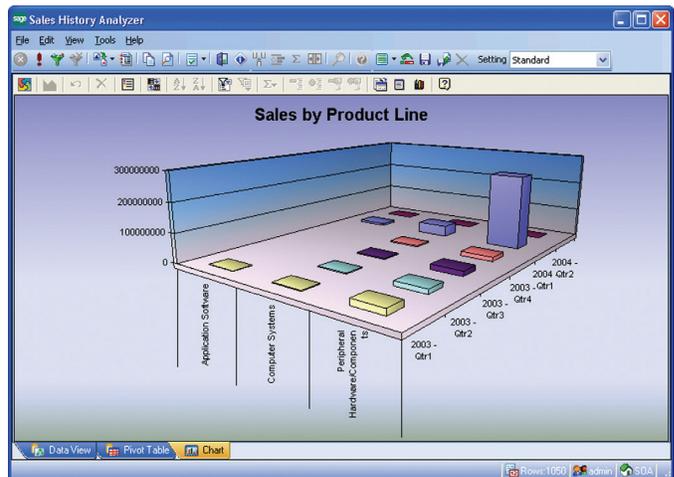
### Act

Executives and knowledgeable workers can make better informed decisions about the operations of the business when critical, up-to-date information is available on demand.

### Customize

Create and save multiple settings of various analyses for future reference. New SQL views can be created and easily hooked into Business Insights Analyzer.

Customer Class Name	Customer Name	Transaction Date	Item	Net Sales Amount	Profit
North East Territory		3/19/2003	RocketTax	\$12,899.14	\$3,440.00
		3/25/2003	QuickTax	\$7,950.00	\$2,000.00
		3/25/2003	RocketTax	\$5,999.60	\$1,600.00
		1/10/2003	50k Internal/Sound	\$5,700.00	\$1,900.00
		1/10/2003	Cable50	\$19,230.00	\$9,615.00
		1/10/2003	Gateway700	\$69,670.20	\$11,145.20
		1/10/2003	Cellular Modem	\$1,950.00	\$650.00
		1/10/2003	EthernetHub	\$31,950.00	\$10,650.00
		2/8/2003	Gateway700	\$53,668.20	\$11,893.20
		2/8/2003	EthernetCard	\$115,680.00	\$38,344.00
		2/8/2003	EthernetHub	\$32,107.50	\$10,702.50
		2/8/2003	Motherboard-Pentium II 450	\$117,645.00	\$16,042.50
		2/8/2003	HP19	\$186,600.00	\$20,444.00
		2/16/2003	Gateway700	\$31,784.10	\$5,946.60
		2/16/2003	MFC19	\$75,390.00	\$19,670.00
			Sum of Net Sales Amount	\$4,154,424.47	\$975,101.14
North West Territory			Sum of Net Sales Amount	\$20,568,728.73	\$4,875,104.56
South East Territory			Sum of Net Sales Amount	\$15,321,779.83	\$4,027,545.03
South West Territory			Sum of Net Sales Amount	\$41,985,469.78	\$10,377,917.15



- Users with compatible versions of Excel can quickly create custom charts and PivotTables.